## Criteria

If you are an accommodation provider, visitor attraction, shop, café, bike hire/ repair, bike transfer, taxi service and provide the following:

### **Core provision**

- 1 Hebridean Way Cycling and Walking Route Maps
- 2 Weather and conditions update
- **3** Outdoor access code
- 4 Tick advice
- **5** Taxi and bus information
- 6 List of bike repair businesses
- 7 Bicycle repair kits
- 8 Boot scrapers.

+

### Serviced Accommodation (Hotels, Inns, Guesthouses, B&B)

- 1 Hot/cold drinks available on arrival
- 2 Packed lunch and filled flask provision
- 3 Access to water point to wash bikes/boots
- 4 Early breakfast/late evening meal where there is no nearby facilities or out of hours food available/space for guests to make a meal
- 5 Bike Storage or cycle rack/anchored facility for cyclists to use own locks
- 6 Need to offer 1 night minimum stay.

### Un-serviced Accommodation (Campsites/ hostels/self-catering)

- 1 Access to laundry service/washing machine
- 2 Drying facilities available so that wet clothes will be dry for the next day
- **3** Bike Storage or cycle rack/anchored facility for cyclist to use own locks.



### **Café's/Attractions**

- 1 Cafés Water refills
- 2 Space for bikes to be locked securely including camping gas cylinders
- 3 Space for backpacks.

## OR

- Shops
- Stock bike repair kits
  Stock a variety of camping "stuff"
- Stock first aid kits/plasters/etc.

## **GET IN TOUCH TODAY!**

Mairi Thomson email: mairi@outerhebridestourism.org call: 07717283012

website: www.hebrideanway.co.uk



# Hebridean Way Business Opportunities

# **Do YOU want to grow**

# your business?

# Join the Hebridean Way Pit Stops!

In 2019 we are launching Pit Stops along the Hebridean Way to support walkers and cyclists.

#### Whether you're business is accommodation provision, visitor attraction, shop, café, bike hire/ repair, bike transfer or taxi service





# Estimated 3500+ cyclists in 2018!



## **Benefits:**

- Listed on Hebridean Way website (150k+ page views)
- 2 Businesses promoted on Hebridean Way Social Media (4500+ followers)
- **3** Inclusion in e-marketing campaigns
- 4 Use of Pit Stop branding on your website
- **5** Pit Stop award on your Visit Outer Hebrides listing
- 6 Pit Stop listing on the route maps in 2020
- **7** Specific Hebridean Way Promotion/ marketing/PR opportunities
- 8 Opportunity to sell Official Hebridean Way merchandise
- **9** A toolkit.

## A Toolkit includes:

- 1 Pit Stop Window sticker
- 2 Pit Stop branding available for your website
- 3 List of Pit Stop criteria

Price

- List of other businesses in the scheme
- 5 Hebridean Way Cycling and Walking Route Maps.

The Hebridean Way has been a huge success story since its launch, and in 2018 over 3500 cyclists travelled the route. This is a huge opportunity for your business.

Hebridean Way Pit Stops will be a great way to support visitors and also contribute to sustaining the Hebridean Way.





### 50% discount for 2019!

Membership of the Pit Stop scheme is available to all Gold and Silver members of Outer Hebrides Tourism.

## The fee is $\pounds 50pa$ (reduced to $\pounds 25$ for 2019 as an introductory offer).

Contact us if you are also a member of Eat Drink Hebrides, as combined membership is available.

If you want to support visitors on the Hebridean Way, get in touch!